

Case Study

Client: **Lehman Brothers**

Project: **EMEA Security System Review and upgrade**

Timescale: **April 07 – September 08**

Consultants: **Narinder Dio, Jon Roadnight, Marc Lucking**

Client Contact: **Vireender Virdi, VP Security EMEA**



Project: The Lehman Brothers EMEA estate had developed rapidly over a number of years. The Bank had also embarked on a new programme of office openings and refurbishments that would add further to their extensive EMEA office network.

The Lehman Brothers Corporate Security Team had commenced a review of the estate security provision and with the introduction of

the new office and refurbishment programme, decided to engage external professional assistance.

CornerStone was selected after an exhaustive pre-qualification process based upon the quality of their proposition and the experience and expertise that they were able to offer.



We knew that our requirements would be tough to deliver. We had a range of environments including dealing floors, data facilities, executive and admin offices in locations that ranged from Moscow to Madrid, Paris to Milan.

From our opening interactions through to the conclusion of the final project, CornerStone exceeded our expectations in every way. The initial task was to review our standard Security Specification, develop a new up to date version and then undertake a Gap Analysis throughout our EMEA estate. This was concluded ahead of a challenging completion schedule that allowed us to commence our security provision upgrade project earlier than anticipated.

It was a logical extension of our relationship with CornerStone to ask them to undertake the upgrade project and once again they certainly rose to the challenge. We developed a programme of Security Upgrade projects that CornerStone designed and then project managed. There were many technical and logistical difficulties to overcome but we always found the CornerStone team to be proactive and professional, preventing situations from developing negatively and curtailing many others before there was any impact on the project by utilising their technical and Project Management expertise and experience.

Their ability to understand and develop our precise requirements contributed massively to an extremely successful major project. We have developed complete trust in their ability to deliver the highest levels of customer service.

Vireender Virdi, Vice President, Security – Lehman Brothers

CornerStone

Reference contact

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Project Locations

London, UK
Milan, Italy
Paris, France
Geneva, Switzerland
Moscow, Russia
Madrid, Spain
Amsterdam, Netherlands
Stockholm, Sweden

Project Scope

Security System Specification
Development
Gap Analysis – EMEA Estate
Review of Security Integration
System Design
Project Management
Technical Security Advice

Tasks

- Undergo training to use the Lehman Bros BIW Project Coordination Tool
- Develop a security review tool within BIW that would enable site comparison and rapid communication
- Devise a Gap Analysis tool within BIW that would enable site comparison and rapid communication
- Develop an Operational Requirement protocol that represented the Clients security objectives
- Review and update standard Security System Specifications
- Undertake detailed design of the Corporate Integrated Security System including the following components:
 - Enterprise Level Access Control System
 - iClass smart card
 - IP based CCTV
 - Contact monitoring and space detection
 - Master locking system
 - BMS interface
 - Biometrics for High Security locations
 - PIDS
 - Electronic key tracking
 - Turnstiles
- Play an active role as the 'Security' representative within the project's Professional Team
- Manage the Security Upgrade project including a number of concurrent installations throughout Europe
- Manage the installation contractors on concurrent projects throughout Europe
- Specify and manage the compilation of 'as installed' drawings and comprehensive O&M documentation
- Undertake final witness testing and sign-off completion certification on all projects

About CornerStone

CornerStone is an independent, international consultancy firm. We help organisations protect their people, assets, intellectual property and profits by identifying the threats and minimising the risks that face today's global businesses. We work with clients in various parts of the supply chain to provide objective,

unbiased advice - we act as a trusted advisor to our clients. What makes us different is the Quality of our people, our problem solving approach and our innovative solutions. In 2008 CornerStone were runners-up in the Security Consultant of the Year category of the UK's prestigious Security Excellence Awards.

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